

Ohio Treasurer of State
Request for Proposal - OPCS Development Vendor
Respondent Questions and Treasurer's Office Answers
July 26, 2016

Respondent Question	Treasurer's Office Answer
Which investment plans would be utilizing the technology?	No investment plans will be utilizing the technology. It will be used by the Treasurer's Office, participating financial institutions, public units whose financial institutions are participating, and participating collateral trustees.
What current technology is utilized, to which this solution would need to connect?	Existing Treasury Management Systems (TMS) include APS2 and Quantum Analytics (FIS products), both of which will be interfacing with OPCS. Interfaces with 3rd party data providers may also be required.
Is there an internal IT team that will be driving the project?	The Treasurer's Office and its IT team will be managing the vendor delivery, but TOS IT will not be actively developing the solution.
Is this perceived as a 'cost' or is the technology solution expected to be part of an integrated investment management solution?	OPCS will be a standalone technology solution that will interface with other TMS technologies. The Treasurer's Office anticipates there may be build costs, as well as running and maintenance costs, associated with the development, implementation, and ongoing operation of OPCS. All build-related costs should be included as a separate line item in the Development and Support Model Fee Proposals included in the RFP.
Can there be an implementation budget/expenditure, as well as an ongoing system license expense?	Yes, vendors may include one-time implementation costs as separate line items in the Development and Support Model Fee Proposals included in the RFP.

<p>What is the ultimate goal of this technology solution?</p>	<p>The ultimate goal of OPCS is to safeguard deposits of public funds, allow greater efficiency, and reduce costs to both PUs and FIs.</p>
<p>Does the Treasurer’s Office currently leverage any CRM platforms such as Salesforce, Microsoft Dynamics CRM, etc.?</p>	<p>The Treasurer's Office does not currently leverage an enterprise CRM solution, but has experience with Salesforce.</p>
<p>In regards to RFP Section, 2.10 Knowledge Sharing Program – Can the Treasurer’s office provide some guidelines or scope on the delivery of Training to Stakeholders and End Users? Are there expectations to provide in-person training to External Customers?</p>	<p>The Treasurer's Office anticipates using a train-the-trainer approach to provide training to external customers. Vendors are expected to develop training content and material, as well as conduct in-person train-the-trainer sessions, which may include some external customers.</p>
<p>How many concurrent/simultaneous users are expected to be allowed access to the system at any given time?</p>	<p>The Treasurer's Office has estimated up to approximately 4,500 participating PUs, 200 participating FIs, and 15 participating Trustees. Not all PUs will be active users, but each PU, FI and Trustee may have multiple users. For load testing purposes, approximately 5,000 credentialed users should be assumed with possibly 500 concurrent users at any time.</p>